A. S. TADOBO

PERFORMANCE

BID FOR FULFILMENT AND RELEVANCE

$$G\left(\frac{F_o F + C^2}{{}_R C}\right) = P$$

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…….. Bid for fulfillment and relevance.



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ACKNOWLEDGEMENT

I want to appreciate God Almighty who is the creator of all that exist and also for being my source of my inspiration for writing this book.

I appreciate my parents and the entire family of mine. Thanks for the support.

I also appreciate the likes of my fathers in the school of performance who have greatly influenced me; O.T. Daodu Esq, Mr O.M. Esan, and Mr O.O. Olatoye.

I sincerely also want to appreciate the leadership of Mfmcf Eksu for the training of my mind and building up capacity in me.

I also appreciate my very own good friend and editor, Miss O.B. Tutugbuwa, thanks for desiring more of my excellence in all I do.

T.J. Omidoyin Esq, Pastor Kolawole Olanrewaju, Adekeye Seunayo, Stephen Okegbemi, Adeniyi Tobi, Egbedion Victor, Oladele Samson, Opeyeoluwa Jegede, Olayemi Damilola, S.O. Alayemi, A.V. Adedokun, O.E. Akingbehin, J.E. Familugba, Adedeji Bridget and to everyone that I can't name here but who have amazingly influenced me positively, I'm forever grateful.

DEDICATION

With absolute reverence, I dedicate this book to God
who is the chief and excellent performer.

This book is also dedicated to all minds seeking out for the best
and excellent outcomes in all their engagements.

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INTRODUCTION

It was a shock for Mr Johnson on that fateful Tuesday morning. Upon getting to his office, he switched on his television set to quickly watch the morning news. The newscaster in one of the news headlines mentioned the launching of a new product by a particular company. You may be wondering what the launching of new product had to do with Mr Johnson. It was a shock for Johnson who is also the founder of a company because he had proposed in his heart for the past 3 years to launch the exact new product that the other company launched. Mr Johnson should have launched the product for the past few years, but he was passive about it. Though he had ideas in his heart to carry out but he was too slack in bringing them into manifestation.

An Irish proverb says:

"You will never plow a field if you only turn it over in your mind".

This connotes that having riches in mind will never gain manifestation except through performance filed out by different actions giving its course.

So also the Holy Book says in 2 Corinthians 8:10-11:

"I sought that you finish what you started a year ago, for you

were the first to propose this idea and you were the first to

begin doing something about it. Now therefore perform the

doing of it ; that as there was a readiness to will, so there

may be a performance also out of that which ye have " (NLT).

God is a performer, you also must be one

Considering the creation of mankind, the Supreme Being (God) proposed in his heart to create man, and thereafter his proposal was performed by engaging himself in this productive work as seen in Genesis 1:26-27:

"Then God said , let us make people in our image , to be like

ourselves. They will be masters over all life……. so God

created people in his own image ; God patterned them after

himself……" (NLT).

The beauty of prepositions & ideas is manifestation & performance

Performance means the resulting effect of an engagement. It is the standardized outcome be it a success or failure that follows an engagement or an attempt done relentlessly or tirelessly. It is the end result or produce of whatever has been invested in the course of time and strength.

It is of no doubt that men are daily engaging themselves in one activity or the other. Mankind is meant for carrying out activities, the lifespan is for engagement. As seen in the Holy book in Genesis 1:26-28, it says that mankind is to be responsible for the issues of life in his realm by keeping the Garden of Eden (embedded in the garden are fishes, fowls of the air, plants, and ultimately everything on the earth). Responsibility is not just a title but a moving, and in-season actions.

Responsibility is activity in progress

It is undeniable that men are carrying out activities to stay on course and be responsible, but have you ever wondered why the level of result gotten can't be really compared to the amount or level of energy exerted on their engagements. No doubt, I know you are trying your best and you have seen effects of things you have engaged in, and you are still seeing the results unfolding gradually. But come to think of it, are the results worth the engagement and the resources channeled into it?

Results beat results; results are in classes and pedestals

Results are more worthy than themselves. 50% is a pass mark, so also 60%, 70%, 80%, 90% and 100%. You and I both know that these marks can't be assumed to be on the same level when we put their worth into consideration. I'm sure you know what a cut off mark is. When a cut off mark is set at 70% and a student scores 65%, he might have passed the examination but he is not qualified if the set cut off mark is followed.

Results are in classes, but is your speed and input on that assignment, or commitment putting you on the pedestal or level you are supposed to be by the intense level of your engagements? Note, the fact that you are getting results as regards some of your engagement does not means that, that is all that can come forth from it. There is more!

Ladders are equipped with enough steps; the step you stop climbing on depends on the height of the object you intend to climb. The ladder of life is blessed enough with numerous steps, your intended object to climb and its height thereof determines the step at which you will stop climbing. If you intend to climb a bungalow, you will definitely look for a ladder of a bungalow's height, so is it when you intend to climb a 4-storey building.

Performance starts with an idea in motion. Everything we see (cars, buildings, businesses and so on) are all products of ideas that were set in motion for fulfillment. Every product emanated from ideas. The Coca Cola drink we see today was the idea of a man (Asa Candler) who bought a particular substance from another man (a chemist) who didn't know much about the potential that lay inside the substance he sold out in a kettle. The young Asa Candler who was a business tycoon, bought the substance in that small kettle, reasoned well and added some other factors to the substance; and that was how the drink came into place. It was first produced in small quantity but as time went by, the tentacles of the drink went from personal consumption to families, states and countries of the world. The initial owner of that substance never could have imagined the power of the substance he sold out in little sum, but the buyer was thoughtful. Wow what an idea. The Ford car we are seeing around us today was the idea of a man named Henry Ford.

Ideas are starters

I'm sure you have heard that ideas rule the world, but come to think of it, do you really think it is just an idea in its raw state that rules the world? No, what makes ideas rule the world is the resulting effect of that idea. That is, the performance of it. Embedded in the raw is the refined, and only the refined is meant for celebration.

Will you remain raw or refined in your potentials? It is left to you, therefore get on set and let us explore this book together.

PART 1

CHAPTER ONE

GETTING THE SCORE

Kennedy, a class four student at The Living Glories Institute had over times experienced shame because of his poor performance in various tests, assignments and examination within the four walls of the school and even in his parent's compound. This had been his lot right from his primary school days, but one day, something spectacular happened. He had been working so hard to see himself improve academically, but it was as if all his efforts were being thrown into a ditch without obvious results. On a fateful day, Kennedy heard from a presenter on a television program while passing by that;

"Getting results, not just results but desirable results requires

some necessaries"

Those words hit him, and he began to ponder on what the necessaries could be in getting his desired results academically. Kennedy was wise enough to make enquires about that particular television program and also about the presenter. After few days, he was able to get access to the presenter and narrated his plight. The presenter then pitied him and extensively tutored him on how to get the desired results, which you will get to know partially by the end of this chapter and maximally in subsequent chapters.

A.P.J Abdul Kalam once said:

"Never stop fighting until you arrive at your destined place, that is the

unique you. Have an aim in life, continuously acquire knowledge ,

work hard, and have perseverance to realize the great life".

Let us briefly ponder on these words of Kalam

To realize a great life;

Aim at it,

Acquire knowledge continually,

Work it out and,

Be perseverant enough.

Until you rub minds with higher contents, you have no height of content

Are you amazed at the above words? Don't be, until you desire to get chosen values, you may not be valuable. Until you desire to learn secrets of the attained, you may not attain. Finally, until you are result oriented, you may not get result.

These words are not to scare you but to push you towards getting the score. Possessing is not an easy task, it takes the exertion of enough resources, energy, and everything within you. Have you ever wondered about the plight of an athlete before getting a medal (be it gold or not) that we celebrate with them? The athlete himself knows that the medal is a product of aims, acquiring knowledge and skills, daily rigorous training, with all perseverance knowing full well that they are necessary for his performance and winning.

Let me ask you, how well do you rub minds with knowledge and words of the attained? Do you even care to work out your idea with every strength within you or you just can't bear the rigors of the process?

Results are effects of processes

Let us briefly rub minds with the words of some attained personalities in relation to the question of performance.

"Everything depends upon execution, having just a vision is no solution".

Stephen Sondheim

Whatever you are seeing with your eyes is the executed proof of a particular vision. Ideas or visions alone in the belly of execution are not substantial enough to benefit mankind. The execution or unfolding would be gradual, but the main deal of the matter is that we have to see that vision or idea of yours gaining execution daily. Though it may not look like it now, but when we scan it with the test kit of progress, we should be able to detect that you are moving, and that your movement are aimed towards performance of that vision.

Economically, politically and otherwise, men or generations do not just live on visions or dreams, but majorly they live on the executed plans and visions of men that have lived before them. I know you have been shouting and jumping up and down saying 'I have a vision' but let me ask you, what exactly are you doing to see this vision come into manifestation?

Someone once said "Life has no rehearsals, only performance is the deal".

Performance is the deal of life; your performance is the crown of your life. Life has no sympathy for you. You are the one that would decide whether you get something worthwhile or not because life is loaded. Life itself is captured in time, and time waits for nobody. It runs on its own accord without your interference.

One amazing thing about you is that you are time-constrained, because your creator put you within time for that specific assignment committed into your hands. That is why we call it lifespan. Your life span is too short for you to begin to do rehearsals with your assignment. Why don't you get on set with that assignment now and perform it. Rehearsals are raw and performance is the ultimate proof of refinement. Men do not care about the raw state of a material, but interestingly they only care about the refined product of the raw materials.

Celebration is meant for the refined, not the raw

Men at times do not know the value of a raw material until they see the refined products. Have you seen raw gold before? It does not look attractive at the raw state, but the refined end is beautiful and attractive. You might not get across to the people you are to attract by your potentials, if you still remain raw. Why not begin your refining now; your rehearsals are too much. When exactly do you want to show case your potentials? Note that rehearsals are confined and they are only within the four walls of the building you are using with limited audience. The true performance of your potentials is fully expressed when you leave the realm of rehearsals to the limelight. Though life is in stages, do not just sit in a particular stage, because there is more to life.

"Average minds analyze, but great minds execute" (Lewis Howes)

Hey friend, to make analysis about the task ahead is nice, but sitting alone with those analysis means you have decided to be a mediocre. You have done well by owning tasks, strategizing on how to get them performed, but the peak of it all is that there must be a performance. Nobody cares about your task, strategies, but what people care about ultimately is your result. What is worth analyzing is worth doing; therefore seek its deal of execution. Greatness is an effect of performance; the beauty of analysis is execution.

"The secret to achievement is getting started. The secret of

getting started is breaking your complex overwhelming tasks

into small manageable tasks and then waste no time starting

on the first one "

Mark Twain

You see, men who are after results don't waste time; they go after what they want without waiving.

A German proverb says:

"To aim is to not enough, you must hit"

Until you hit your target, you are not eligible for congratulations. If you don't travail enough to birth new concept, men are not ready to reckon with you.

Results are attractive

It is not just your skin colour, diction, shape, and other features that get people attracted to you but your results. Nobody celebrates frivols in terms of life relevance. Have you ever asked yourself, 'what exactly is making men to run after me and what is pushing them away from me'? The answer is clear, your outcome! Note that your past performance produces the present privileges. Have you ever been given an opportunity to carry out an assignment by a person? Can I ask you this, did you later receive that kind of opportunity again and did the person who sent you the initial assignment recommend you thereafter? Only your turnout on the initial assignment can supply the answers to those questions. Get this, your turnout in the previous opportunity determines if the next door of opportunity would be opened to you or not.

I know you have promised yourself to do better in life but pounds of promises can't be compared to an ounce of performance (Williams D Howell). Promises can be weak but your performance is the strength of it. You have expectations and you have to know that life hurdles aren't easy. Therefore it is possible that your expectation may sustain injury so to say. The words below by Ralph Marston are a booster to one's strength.

"Raise your level of performance to meet your expectation"

Let us go back to the story of Kennedy, its relation to your outcome in life and its connection with our earlier discussion. You see, Kennedy was shamed within the four walls of school and beyond. So also the four walls of life could shame a man who lacks proof of his engagements. Have you seen club/country sport supporters gather round to celebrate an athlete who is neither a goal scorer nor a gold medalist? Definitely no, likewise is the matter of life.

Getting the score is a task, and in this getting as discussed earlier, let me briefly summarize everything we have discussed from just two angles.

- ***Responsibility***

Les Brown, a man I love so much once said:

"If you take responsibility for yourself, you will develop

a hunger to accomplish your dreams"

In getting the score, be responsible for your life. Though responsibility is hard, it hurts, it needs courage, but it pays, because it makes you focused and equips you with strength that can make you actualize your potentials. Actualizations of dreams begin with responsibilities.

- ***Perseverance***

Consider this my short poem:

Workload for all

Many delved but injured

Many saw but blinded

Many engaged therein yet hoping

Pants for fruits done on all

The veil uncovering the realities

Who then is the explorer?

Without deceit, many have tried and dropped off. Many are still trying and facing all sorts of hurdles and many will still try it; but who exactly will get the score? Only the man who can endure till the end will. The Holy Bible confirms this in Mark 13:13b:

"But he that shall endure unto the end, the same shall be saved" (KJV).

And Romans 8:18:

"For I reckon that the sufferings of this present time are not worthy

to be compared with the glory which shall be revealed in us"(KJV).

These are proof that glory awaits a man who can endure hurdles. Note that not just eternal glory as believers alone, but also glorification starting from this earth while yet living.

Martin Luther King Jnr said:

"If you can't fly then run, if you can't run then walk, if you can't walk

then crawl, but whatever you do, you have to keep moving forward".

Getting the excellent performance score is absolutely possible, therefore let all the resources at your disposal earnestly aim for this.

CHAPTER TWO

THE PERFORMER'S GENETICS I

I can clearly remember an incidence that occurred when I was in primary school. John was a book guru and also the representative of his class; he was the first child of his parents. They loved him so much because they waited for several years before his birth. John had two other siblings and they were both females. It was august and John's father had prepared to relocate his family to Canada. Before they could relocate, they had to conduct series of medical tests and other requirements. They were in for a shock when the medical test results came out. Unfortunately, the DNA test revealed that John who was the supposed first child of the family was not the biological son of his father.

Now, John's mom was faced with the plight of explaining the issue to her husband and his family members. Finally, she opened up on how she couldn't bear the shame of being labeled a barren woman even though the doctor had assured them that they were medically fit to give birth to their own children. According to her, she planned with her male friend whom she had known from her university days to copulate. Luckily she got pregnant with John and cunningly accredited the pregnancy to Mr Afere, John's supposed father. That was how John was given birth to and raised by Mr Afere.

Upon hearing this life distorting story narrated by John's mom, what do you expect of Mr Afere? I know you are imagining various scenarios. This act led to the breakup of the marriage. Not minding the fact that the other two children belonged to him, Mr Afere left the country leaving John's mum, John and the other two children. He declared to them that he was no longer their father and that he doesn't have a family. That was how John's mom began her journey as a single mother.

Only the accredited is genuine

I'm sure you have heard of the word 'gene' before. Gene denotes the composition of some genetic materials known as deoxyribonucleic acid (DNA) and ribonucleic acid (RNA) that plays a very fundamental role in the composition of living organisms. Have you ever wondered why you look like your mom or dad, or about the colour of your skin and other differences? Well, maybe you do not know but the genetic material known as DNA is the reason behind it. It is an hereditary material that is found to be present in the cells of living organisms. Science has proved that the information loaded in the DNA is stored as code and that they contain four chemical bases which are; adenine, guanine, cytosine and thymine. Let's stop here on medical explanation of genes and let's delve into the performer's DNA.

Every identity has its own make up

We have seen that every personality on earth has his own make up. Biologically when we talk about DNA, it is the function of the genes of both parents of the personality. We have seen that the DNA of a man is made up of four chemical bases biologically. So also, the identity of a performer is made up of some substances. The performer's DNA is also made up of some bases, though not four here. We shall be considering just six (6) bases of the performer's DNA.

GOAL ORIENTED

Brian Tracy, a man I cherish so much in one of his words said something that gripped me and it says:

"Goals are fuel in the furnace of achievement"

This is to inform you that goals are a necessary formation that the DNA of a performer must carry. Have you seen a person with sight deficiency? If yes or no, it is a proof that the chemical element responsible for the accurate sight is not present in his make up or maybe it is in disorder. When we talk about goals and a performer, the worst thing that can happen to a performer on the mission field of life is having physical sight but no vision, because that vision is his real sight for his assignment.

Let me also inform you that setting goals is the first step ever whenever a man seeks to turn the invisible into the visible. Therefore this means that goals are the stretching exercises of the performer's DNA. People who are already successful in their assignment, and also people who are seeking to be successful always have in their systems 'goals', because no one gets anywhere unless he knows where exactly he desires to end, what he desires to become, and the strategies by which his desires would come into manifestation.

Goals are roadmaps

The best stamina sustaining signal a man can give himself in the pursuit of getting some things done is to have persistently greater goals for that assignment in life. Goals are the foundational sustaining bases of your DNA as a performer because they give momentum.

Goals are vehicles

The record of dreams and goals of yours on paper puts you on the path of becoming the actual person you desire to be. Note that goals are the vehicles which transport you into your reality. There is a route for success; goals therefore are the conveying vehicles for your transportation. Routes are progressive in their laying, so also success is progressive. Success is not a day job, it is the accumulation of past excellence performance of engaged activities (goals). You may have 15 goals written down in your note, but can you achieve all the goals at once? Absolutely no, goals are to be achieved systemically, giving them order of occurrence.

"Success is the progressive realization of a worthy goal or idea".

Earl Nightingale

A man who seeks to get some deeds done but has no strategy to get them done is only deceiving himself. He is like a man with treasures at heart without harnessing maps and proofs for the outer world. Goal setting and getting is the center determinant within the soul of a performer. Every occurrence begins with a move, goals are the moves.

"All who have accomplished great things have had a goal, have fixed their gaze on a goal, which was high, one which sometimes seemed impossible" .Orisonswelt Marden

"A goal properly set is half way reached". Zig Ziglar

As said earlier, goals are the enabling for a man that seeks to make the invisible become visible. The Holy Book in Luke 14:28 say:

"But don't begin until you count the cost. For who would begin construction

of a building without first getting estimates and then checking to see if there

is enough money to pay the bill?"(NLT).

Let me answer that question, no man except the man with set goals!

The above bible extract denotes that you can't start something worthwhile without accurate plan in motion. The totality of the success you seek to have on that project is all embedded and trapped in your plans. Your plans determine your headway. Your estimation is the strength of your possession.

Let us consider a man estimating to build a bungalow. Is it possible for him to build a sky-crapper with his budget of a bungalow? Definitely no, it is what you are set for that happens to you substantially, although other occurrences may surface. Let's put an hold on considering goals by checking the Holy Book again in Proverbs 21:5.

"Good planning and hard work lead to prosperity,

but hasty shortcuts leads to poverty"(NLT).

This means that no accurate plans or strategies, no pleasant result(s). If a man tries to boycott the planning process, he would end up in a big mess.

TIME MASTER

Every fragment of life (its inhabitants and activities) exists within the frame of time. Time is the life-line of every occurrence you see. Time blows activities at a particular scene and the other. Existence is trapped in time. I'm sure you have heard the word 'lifespan' before, it means lifetime. Every life is in time including yours. It means your activities on earth are time constrained. The holy book in Ecclesiastes 3:1-8 attests to the fact that every occurrences of life; birth, death, sowing, harvest, sorrow, laughter, building up and tearing, acquiring and loosing, silence and loudness, love, hatred, war and peace are all entrapped in time.

Time is confined existence

Even the animals in carrying out their activities understand the power of time. A common example is provided in the holy book. Proverbs 6:6-8:

"Go to the ant…….Even though they have no prince……..

or even ruler to make them work, yet it stores its

provisions in summer and gathers its food at harvest"(NLT).

Now, you have seen that animals are fully aware of time, how much more we humans. People have defined time from so many angles:

"Time is a powerful warrior" -Leo Tolstay

"Time is the wisest counselor of all" -Pericles

"Time is money" -Benjamin Franklin

"Time is the most valuable thing a man can spend" -Theophrastus

Some have even said that time is time, nothing more; nothing less. They have all said well. Whether they have defined it to be currency of life, counselor of men, and warrior of life and so on, the point is that time is the frame of all happenings in a man's existence.

Now that you understand that time is a confinement for all activities, how does a man who seeks to get the best out of life go about it?

Time is a deliverer of results

"Time is free, but it's priceless, you can't own it, but you can use it. You can't keep it, but you spend it. Once you have lost it, you can never get it back". Harvey Mackay

Time can either give you an asset or a liability, but you are the determinant. The Holy Book attests to the fact that the results you get in time rests on you. Ephesians 5:16:

"Make the most of every opportunity for doing good in these evil days" (NLT)

Also Colossians 4:5b:

"And make the most of every opportunity" (NLT).

The way you handle the opportunities that life offers you will determine what your lot would be.

Your handling is your placement

Performers can't afford to be lackadaisical about their engagements. They are men of understanding, they know the value of time and they don't joke with it.

"Either you run the day or the day runs you" -Jim Rohn

Men who understand time are men of high ranking, their placement among their contemporaries can't be underestimated.

"And of the children of Issachar, which were men that had understanding

of the times, to know what Israel ought to do; the heads of them were

two hundred, and all their brethren were at their commandment"(KJV).

1Chronicles 12:32

Only men, who understand time, lead. Performance is trapped in time. Emergence of high flyers occurs in season, performers understand season and so therefore they thrive until there is a birthing of their results. They know time is a gold mine and once a man harnesses this, other men will be attracted to him. When men are attracted to him, he can then lead them and do whatsoever he desires with them.

Time is a gold mine

Every second of time is loaded with benefits if only you would see it, performers understand this. Time is the depth, performance is the harnessing. When you write an examination, do you ponder on the result? Certainly yes, the next thing your mind would reflect on when you see your result is what actually happened before, during and after the examination. It is what you have read before the examination day and how you were able

to manage your time in writing down your answers that would determine the outcome. It is what you have invested in your brain that you can pour out in the examination.

Your investment is a cardinal for your delivery portion

Time can be an ally or an enemy. What it becomes depends entirely upon you, your goals, and your determination to use every available minute. These were the words of Zig Ziglar. The way you treat every minute determines what your delivery portion would be whether it would be a disheartening or pleasant one. The way we spend our time indicates the definition of our lives.

Your time investment defines you

One amazing thing about time is that it is a building block(s). Let me explain it to you within the concept of 'yesterday, today, and tomorrow'. Your activities in time past, that is, whatever you have done yesterday serves as the foundation upon which your today stands. Then whatever you do with today would serve as the foundation for your tomorrow (future). A man can't lay the foundation for a flat and then desire to erect a 4-storey building on that same foundation, the building will collapse with time. It is therefore your investment in time by building up a strong foundation for your life that would bear the weight of whatever you desire to build in life. A faulty foundation is a faulty life. Invest in your foundation now because time is not on your side and unserious players are not eligible for results.

Let me tell you a pathetic story. There was a pastor I knew when I was younger. At his early twenties, he was addicted to alcohol, smoking and even drugs. Parents, loved ones, and even pastors warned him of the implications of what he was doing all those time, but he turned a deaf ear to them because he felt that he couldn't stay without drugs. Sometimes after, he got born again and his addiction was broken. He became a pastor, served the lord, impacted young lives including mine, without hiding his past from us. Unfortunately, not quite long after, he fell ill and died. His doctor made it known that his illness and death was a result of the drugs, smoking, and alcohol he took in time past which damaged some organs in his system gradually.

What you sow, you will definitely reap

"The key is not spending time, but investing it" - Stephen R Covey.

You might think you are just spending time, but believe me, you are investing, you are sowing, and surely you will reap whatever you might have sown. If you sow laziness, you will reap the fruit thereof; if you sow intense labor, it is certain that you will reap the fruit. A man can't sow mango seed and expect to harvest cashew fruit, it's not possible. Not a thing that is done is a waste and nothing that is undone is a waste too. It might look like there is no effect now, but let me tell say this to you that those effects are in their germination and growing period. Get this friend, you can't lose in time because whether you like it or not, it you will surely get your outcomes. It would either be a pleasant one or an unpleasant one.

Performers know the worth of time therefore they relentlessly harness the treasures of life within their limited time. That is because they know that lost time can never be regained. Amendment is not as authentic as exact originality. Don't seek to amend but seek for exact originality.

SKILLS

Have you seen a footballer in a boxing ring wanting to engage in a fight? If he tries to do so, it means he has set his house in order and prepared his funeral. Skills are weapons, weapons are meant for defense and victory (performance). Skills are tools for performing tasks. No professional dares to address himself with the professional title if he does not possess it. If he dares to, when the call of his supposed profession is put to test by the rigors of life, he would be exposed to shame and disgrace. A medical doctor can't preside over a matter in the court of law with his stethoscope and laboratory coat. Why? He wasn't trained to do so.

Across the walks of life, skills are navigators that help. If a man can't employ the necessary tool which is skill, in unfolding or un-hurdling a particular state of his life, then he remains there.

"Without sharpening your weapon; standing on the battlefield wouldn't increase your chance of winning" – Ankit Sahay.

How then can a man who longs to see his goals achieved go about it? When a man wants to acquire skills that would help him, it is all about 'work' and not play. Skills are born out of time-paying and intense work. Acquisition of these skills is also gradual. Becoming an expert in a particular area takes time. As a man seeking for performance and

there are results expected of you, people don't care about your needs. All they care about is how your skills can solve their problems.

Skills are elevators

"Don't bring your needs to the marketplace, bring your skills. If you don't feel well; tell your doctor, but do not bring it to the marketplace. If you need money go to the bank, but not the marketplace". Jim Rohn

From the above, we can decipher that:

Skills are dynamic. Every sphere of life has its own needs that require attention with the engagement of different skills. Ultimately in the market of life, your need has no worth, only your skills does. Bill Gate once said that, some people will through skills end up with a lot of assets and this is true. This is a pointer to the fact that your skill can be an asset attractor for you. So also the lack of skills could be a liability attractor for you. With skills, men are worthy in value, they can make a fortune in life. Skills are elevators, because what makes you to be at the top is your worth. A skillful man is a worthy man. The story of David in 1 Samuel 16:11-12 is worth reading because it dwells on how God chose David and ordained him as king in the midst of people that were stronger and taller than him. David didn't just receive the anointing for kingship when he appeared before Samuel, he had been preparing himself in the wilderness by acquiring kingship skills, he was practically the king of his father's flock .To be skillful, you don't need too much strength, all you need is much wisdom.

Let us examine a case of four engineers on a project. Each one of them was given six hours to repair a faulty engine but they couldn't make any headway. A fifth engineer was then given a chance to work on the same engine, he spent just two hours on the engine and

it began work properly. What do you think the difference was? Skills! That is the ability or expertise gathered over time on the work-field.

Excellence emanates from skillfulness

Let us at this junction consider the following points:

- If you are not skillful, you can't go far in life.

"Seest thou a man diligent in his business? he shall stand before

kings; he shall not stand before mean men" (KJV).

Proverbs 22:29

- Lack of skills is a blank cheque for the hurdles of life to rubbish your entirety.
- Lack of skills can kill dreams, aspirations and visions.
- Rigors are the refining process for skills and attainment.
- Before you blame the devil for your stagnation and irrelevance, check your skills first.
- Spiritual exercises can't replace the required skills, therefore acquire some needful skills.
- Skills are not in the papers or certification you have, but the delivery of your supposed acquired knowledge.

Skillfulness is a license for endorsement and recommendation

Let's end this chapter with the story of a brother that I know. This young man is into graphics design. Although, many of his contemporaries were into that kind of business in the same locality; the level and manner at which this young man delivers his service is super amazing. People he has designed for never stop recommending him and that is how this brother made an headway in the graphics design business.

CHAPTER THREE

THE PERFORMER'S GENETICS II

Having considered the three (3) make up bases of performer's DNA in the previous chapter, let us delve into the remaining three; discipline, optimism and self-value.

DISCIPLINE

Discipline means the control of behavioral exhibition. Some see it to be a set of rules, punishment, etc. but to really grasp the meaning of discipline, let's consider the Latin origin.

The word 'discipline' is from the Latin word *'disciplina'* meaning 'instruction and training'. It is also derived from the root word *'discere'* that is 'to learn'. Discipline therefore means: to learn; get training; and also apply a system of standards gathered over time.

Discipline is a choice

An instance is when we set our alarm in order to wake up in the morning for our daily duties/routine. The days you choose to yield to the sound of the alarm and wake up to your duties are the days of discipline. The other days that you refused to yield, even though you know you are expected to yield in order to carry out your daily duties, they are the days of indiscipline. When you are supposed to engage in some activities and you don't, it is an act of indiscipline.

From the above instance, I believe you know now that discipline is a matter of your choice and responses to things or situations around you. One of the apostles of Christ in 1 Corinthians 9:27 said:

"I discipline my body like an athlete, training it to do what it should

do.....otherwise I fear that after preaching to others I myself might

be disqualified"(NLT).

The extract from the Holy Book is to attest to the fact that discipline is a matter of choice. It is either you go for it or not. Although it may be painful, laudable results are certain.

Discipline is the ability to make yourself do what is needful, that is doing what needs to be done whether you're convenient with it or not. The matter of discipline on the part of a man who loves to perform excellently is not about feelings but the needful.

Feelings are not permitted

Feelings do not last, you have to know discipline is the starting point for all attainment. The greatness you see today started somewhere on the altar of discipline. Great achievements are incense of the sacrifice of discipline on the altar of success. Performers know that discipline is the foundation of every man that seeks success and happy life.

Pains of discipline shed off impurities

I know you probably have a favorite footballer or basketball player, and you do celebrate them whenever they receive an honor or something close to that. Have you ever taken time to think about the rigors they do pass through? Athletes are subjected to different trainings, and those who are disciplined enough endure them and later come out victorious. The Holy Book in 1Corinthians 9:27 attests to this, when he said

"I discipline my body like an athlete, training it to do what it should….."(NLT).

Discipline is painful but rewarding

Hebrews 12:11 says:

"No discipline is enjoyable while it's happening, it is painful. But afterwards there will be quiet harvest of right living for those who are trained in this way"(NLT).

Discipline is a refining system

Discipline is the bridge that connects goal and achievement. A man can decide to set goals and deal of goals for himself, but I tell you the plain truth that the bridge by which all your goals, aspirations and vision will turn into visible accomplishment is discipline. You may be loaded, but without discipline to fine tune you, you might remain raw forever. Discipline brings out the best in a performer.

Disciple is fuel

Success is actually a race fueled by discipline. What energizes you on the race to success is strict discipline on yourself. It determines if you will end halfway or not. If a vehicle is to travel for 6 hours, and the owner of the vehicles decided to buy fuel that would last the journey for only 3 hours, without doubt, the vehicle will definitely stop working when the fuel runs out. Therefore fuel yourself enough to last you on the journey of success. Success is not just one cooked up attainment; it is the aggregate of discipline practiced every time.

Jokers are always knocked down by life hurdles

Excellent performance is not just one unpremeditated occurrence. An intentional action coupled with discipline is the deal of the game. John C Maxwell, said that success does not just happen, you must be intentional about it and it takes discipline. He who is not intentional about his doings on the journey of success is not ready for exploit. Jokers would be knocked down by hurdles on the way of success. The ultimate price is discipline and intentional habits. If you check successful people, they are men that engaged in practices or habits that the lazy don't like to engage in.

I know you have dreams, aspirations and visions. To be honest with you, as a man who longs to live in the reality of these beautiful visions of yours, it will take you a lot of discipline.

OPTIMISM

Performers believe and hope deep down in their hearts that the best will eventually surface no matter what. To some people, it is the foundation of hope while to others, it is total madness. There were certain seasons in our lives that some things happened and turned bad. We sometimes believe that nothing good will come out of a situation.

I once did an online examination on finances. I mean real accounting course, even though I am a budding lawyer. I tried taking the examination severally but couldn't make the pass mark. The pass mark was 80%, my first attempt brought forth 75%. In my subsequent attempts, my marks were not even up to the initial mark I had. I was somehow discouraged and disappointed in myself after those failed attempts. Within me, there was something telling me that no matter what, I can pass the examination and obtain the certificate. I believed this inner voice, and you know what? After few days, I tried it again and behold, I passed the examination excellently and I obtained my certificate. That is my own little experience. I'm sure you have your own experience too whether good or bad.

A French philosopher said:

"Optimism is the madness of insisting that all is well when we are miserable".

So also Ambrose Pierce said:

"Optimism is the doctrine or belief that everything is

beautiful including what is ugly".

Yes, it is seeing hope, beauty, light, success in what apparently appears to be the opposite. What would you say of a man whom you presented a bad news to (the accident or death of a loved one) and he reacts in a manner that is contrary to how you were

expecting him to respond? Thinking that the news could destabilize him but instead he wasn't. Definitely, you may conclude that he has gone mad as a result of the news, because his response seems not to be logical. You would feel that if he was to be mentally okay, his response would be screams, shouts and cries for the loss of his loved one. We may then conclude that optimism could be madness at times. Performers are mad at stale news, because they know it is not their bargain neither their destination.

Life is loaded with goodies and pain, harness yours

If you view the things that happen to you (both good and bad) as opportunities, then you can operate on a higher level. These were the words of Les Brown. Your perception about the issues of life matters; if you see issues of life as opportunities, then you will surely triumph but if you don't see them as opportunities, then it means you would be set for a mess.

As a performer or intending one, optimism is essential for your achievement and attainment. This is because it is the sure foundation and pillar for your courage when the storms of life blow. If you don't believe that something good would come out of your future, it is possible you don't do something substantial and hope for the best. Don't be deceived, optimism is also a responsibility. It is a mental responsibility that helps a man strategize and work out a glorious, laudable achievement for him and generations to come. It has become notable that the reason why some people don't achieve much out of their engagement is because of their bad disposition to situations. Pessimists, they never expect the best whenever anything goes wrong. Their entirety is centered on the belief that the worst could happen and they get set for it. I said it earlier, optimism is a mental responsibility, what you picture mentally becomes your reality, just that it might take time.

Your picture can be your feature

Until you begin to picture your abilities, situations, relationships, and resources well in the best form in your mind, your result may be disheartening. Paint your picture and your circumstantial picture in a colorful manner, and you will see that colorful outcome is your lot. If you can picture it and believe it, then the reality is yours. What you see mentally, you can possess physically.

When people and circumstances insult you and try to knock you down, refuse their influence. Societal factors and people might not be encouraging, but it is the duty of a performer to create the wellspring of encouragement from within. If the internal is strong enough, notwithstanding the external influence, then your stamina is certain. When an optimist speaks, his language is: ‘I am unstoppable’, ‘it is possible’, ‘I can do it’, ‘no limitation’, ‘I am strong’ and so on. Performers don’t sit down and negotiate with obstacles, they by every means dash them into pieces. Optimism is strength for performance.

VALUES

"Great people have great values and great ethics". Jeffrey Gitomes

Values are meant for stature

Here, value refers to the guiding principles which a performer or prospective performer should live by. You can also call it the policies by which a man lives. Have you ever read the description of a company, their values, and mode of operation? Whenever you see the values of an organization on their website or any platform, if you check carefully, you will observe that the centrality of all their activities is always based on their values. In fact, some have theirs to be integrity, satisfaction and so on. No matter the height of their activities, it is derived from their values. Also, consider the policies made by organizations and government. Policies are made in order to run an organization or government. Policies are the wheels that facilitate the movement of an organization. If a company has no policy, what would the operation of such company look like? Take for example, a government official who upon being sworn into the office refused to make policies or agenda for its running, such office is headed towards doom.

Policies at times can be the breath of living

"*When your values are clear to you, making decision becomes easier*" Roy Disney

When the right policies and values are set right from the onset, making subsequent decisions on the assignment becomes easy. A man who has policies he lives by or a government with a 7-point agenda will center their activities and decisions on those

policies. So automatically, any issue of life will definitely find its place within those policies.

Even in the Christian faith, the core value for the believers is the person of Christ Jesus. Though other sub-values like integrity, faith, wisdom and so on, are still all embedded in the core value named Christ. This denotes that the centrality of all activities of every believer in the Christian faith is expected to find its basis and expression in the core value alone. By this value of Christian faith, they are assured of an eternal glory. Values determine your destination; values are drivers of the vehicles of engagements; value launches a man into another realm with time. John C Maxwell, a believer of the Christian faith said that, core value is deeply held belief that authentically describes the soul of a man. If your core value is Christ Jesus, then it means your soul belongs to Him. Knowing that the activities of the soul are germane to the existence and lot of a man, there is need for control. Therefore, Christ is the influence of your soul.

At this point, it is expedient that he who seeks to make a performance in life has to check his values. If you choose not to live by good values, your life would end wrongly. Values are determinants of how you would end up, whatever you do or approach in life; you are doing it with your values. It is the values you have inside of you that interact with men and whatsoever you lay your hands upon.

"*Values are like fingerprints. Nobodies are the same, but you leave them all over everything you do*" - Eluis Presley.

Values are magnets

"*Good values are like a magnet, they attract good people*" -John Wooden.

I once lost a close friend of mine in school. I was lonely because of the vacuum he left. I began to sit alone; at times I walked down from the lecture theater to the hostel alone. Then with time, I got attracted to a friend whose values and mine are compatible. We became close friends and amazingly today, we live and relate like siblings, some people do refer to us as twins. That is the power of value, value brought us together and today we are enjoying the benefits.

As a performer, your value is your life therefore it is essential that you take your values with every sense of worth. Worthy values makes worthy life. Men are attracted to good values that can solve their problems and ultimately influence them by pushing them towards productivity. It is therefore a matter of necessity now that you navigate your way to dynamic and superb influence by centering your totality on set of excellent values.

PART 11

CHAPTER FOUR

THE GOD FACTOR

Having completed the first part of this book, I want to welcome you to this insightful part and I want to also enjoin you to continue to pay rapt attention as we explore this segment of the book together. In this part, we will be exploring the secretive but unveiled formulae responsible for the fulfillment and relevance of a performer; God factor, force of faith, commitment and collaboration, and right channeling. Let's get on set with the God factor in this chapter and in subsequent chapters we will discuss others.

THE GOD FACTOR

Sometimes, we query the happenings in our life, family, locality, country, continent or even the universe at large. Oftentimes, we are not able to comprehend all the reasons behind those happenings. Why? God factor!

In my primary school days, I joined the Royal Shepherd band of a church. We went for training outside our vicinity. Upon the completion of the training, we were set to return to our station, but something happened. Our vehicle refused to start, we did all we could, but the engine still refused to start. After few minutes, the driver tried to ignite the vehicle again and surprisingly it started working. We were on our way back when we got the information that armed robbers just finished robbing people of their goods and lives on that same spot on the express way. The armed robbers killed and injured some people.

Amazingly we escaped the armed robbery scene just because our vehicle did not start in time. Imagine, why did our vehicle refuse to start when we were set for the journey? God factor kept our souls from calamity. This story seems to be a nice one right?

I can vividly remember the incident that led to the death of my school friend when I was in my first year at the university. He travelled down to his hometown for the funeral ceremony of his late grandfather. On the morning of the burial, his father sent him on an errand to get some bags of cement. Unfortunately, while returning from the errand, an accident claimed his life. Why didn't his father foresee the accident and prevent him from going out? Why did he have to die and just not escape with injuries? Why did the accident choose to claim the life of a promising young and brilliant boy? The likes of these questions and others are to be asked but can we actually say we have the exact answers? Definitely no, because we can only try to insinuate and at times our inference could be wrong. The only factor that has all these answers is the factor called 'God'. God is the only personality that seems not to be obviously recognized in situations but certainly he knows every bit of the situation. Men can only attempt to probe the reasons behind happenings but assumption is never the guaranteed way to ascertain the truth, only the God factor is the explanation owner in detail.

Every engagement of man is configured by default to end in an outcome that is a level of performance. To fully grasp the appropriate proportion of the God factor in men's performance, we shall be delving into the creation validity of all we see and make use of as masterminded by God initially, and also the subsequent interference of God in every affairs of men daily, whether invited or not.

God factor; the uninvited invitee

He who creates is the master of the created; the created is subjected to the creator. A robot machine is subject to its controlling system. The creator is at liberty to do anything that pleases him with his creatures.

The sovereignty of God in heaven and on earth cannot be underestimated. This is because everything our senses can comprehend today gained their source from God. A careful study of the book of Genesis chapter 1 attests to the truth that everything on earth and in heaven was created by God. The heavens, earth, light, darkness, waters, elementary forces (sun, moon, stars and so on), plants and animals of different kinds, and finally man were all God's handiwork. Let's check Genesis 2:1:

"So the creation of heavens and the earth and everything in them was completed"(NLT).

The unknown that I want you to know is that the bible extract above reveals to us that God himself has completed and provided all the contents the earth and its inhabitants are to live by. You may then want to ask me how. The how is this:

When the plants and animals were created, God placed inside of them loads of other materials that we are to explore as humans and get them out for usage. Plants and animals are containers for loads of amazing materials. Drugs, cloth, food, paper amongst others, are products of plants and animals. So also the essence of water cannot be underestimated. When God created water, the creation was beyond the original water our senses can grasp fully. So also the mineral resources we harness today and turn into so many useful materials for our survival.

Note that every substance created by God in the book of Genesis is the capital headquarters for all kinds of products you are seeing and making use of today.

God's own creation is beyond the present sight

If we can trace every products that man uses today back to the raw creation of God, then it means that God is the master owner of all that we see. The creator is primarily the owner and even though we try to transfer ownership of all or portions through legal purchase or other legal deeds. You can't appropriate the property of the owner of the universe and its content just because your brain is productive enough to devise new concepts. Let me amaze you, who owns that brain?, who exactly knows the workings of the brain?, who permits that new concept to form?. Definitely God is the unseen director behind the scene. You can never underestimate the place of God factor in every engagement of yours. Colossians 1:16-17 says:

"For everything, absolutely everything, above and below, visible and

invisible, rank after rank of angels – finds its purpose in him. He was

there before any of it came into existence, and holds it all together

right up to this moment" (MSB).

When you long to see the reason why the substances of the earth and heaven are still intact, check out God factor. When you desire to probe the reason behind happenings around you, check and consult the God factor. If as a man seeking performance, you roll off the God factor, let me announce to you that the man has just rolled away the capital of his performance of life ignorantly.

The first knowledge or let's say the foundation for every excellent performance in the course of life journey is the God factor. As said in the introduction of this book that God is a performer, when he created the earth and the heaven and all that is in it. You are just an offspring or extension of God licensed to continue the creation. We said it earlier that everything God created is a capital headquarters for other materials because embedded in

them are seeds for seeds. What is expected of you is that you carry on the creation process with the already provided templates, capital and seeds by God.

The God factor and its ultimate essence can't be fully comprehended by men. It is always unveiled gradually as men seek to know more, the depth can't be reached.

A forest is in a tree

God has placed seeds in that substance given to you, but it is an obligation on your path to cherish and value those seeds and plant them so that you can reproduce, replenish the earth and subdue just as God as commanded you in Genesis 1:28a:

"And God blessed them, and God said unto them, be fruitful, multiply and replenish and subdue it".

Whenever you see a tree, what do you see? Do you see just a tree or a forest? It all depends on you but know that in every tree you see, for instance mango tree, embedded therein are seeds that can produce forest of mango trees if they are properly nurtured. The sovereignty of God can't be trampled upon because he owns all. Psalms 24:1 says:

"The earth is the Lord's and everything in it. The world and

all its people belong to him" (NLT).

So also all power on earth belong to him, as in Psalms 62:11b:

"That power belongeth unto God" (KJV).

The energy and resources you use in all of your engagements all derive their validity from God. A man that still don't subscribe to this God factor can say it is the food that he eats that energizes him, but has he probed the existence of such food? He might say yes,

that it is from one factory or one farmland, he probably hasn't probed the system by which the food grew on the farmland or was processed in the factory. Then there seems to be an issue in actually appropriating the source of that food, apparently the source of that energy or food is God because he created all things. Only God knows how exactly the food turns into nutrient in the body system even though the scientists have an explanation but God is still responsible for it.

God is the ultimate causation agent

The bible attests to the fact that a leaf can't drop off a tree without the knowledge of God. Don't be surprised, everything on earth doesn't just happen. There is a causation agent responsible for it. God permit occurrences, and does whatever pleases Him. Psalms 11:3 and 135:6 respectively says:

"Our God is in heaven; he does whatever please him"(NIV).

"The Lord does whatever pleases him, in the heavens and

on the earth, in the seas and all their depths"(NIV).

This affirms it that he is the creator and he derives pleasures in whatever he does. The God factor is responsible for the weather. Though, the scientists may forecast but what exactly makes up the forecast are the doings of God. The God factor is also responsible for the daily increase in agriculture, business and so on we are seeing. He has been the one responsible for mankind's increase on every side. Though some men still contend with that but he never ceases to involve himself in the affairs of men. We can say that God is not seen in everything on earth (our spiritual blindness and lack of deep understanding could be responsible for that), but evidently he is the force behind the scene. As a man seeking results, you may be experiencing some hurdles of life now, but let me tell the

plain truth, the master director is fully aware. The awareness of yours and understanding about God factor makes it easier to get your desired results.

Recognition is a pathway for acceptance

The recognition of men that God is in charge of their affairs, day and night is a system that proves that we are ready to take in what God desires at that particular moment. Discarding the content of God factor is disguised obscurity for the journey of such man. He knows all, you know nothing or little. He has the script with him, and you are a cast. He knows the end result of the play (the journey of your life). Therefore he beckons at you daily with every creation of his to come over to his side. No satiable performance until the cast or actor fully understands the script and the director's instructions. You have a movie to shoot or a book to write; only the script writer and the book author know the exact content. The appropriate content for your movie and book can only be gotten from the God factor.

The God factor will never cease to interfere in the affairs of men whether permitted or not because he is the uninvited guest. No matter your trial to exempt the God factor from every of your life equation for getting results, whether you are a believer of the Christian faith or not, you can never successfully exempt God factor from all your doings so as to obtain better result. Even men that engage in other ways that doesn't agree with the Christian faith, the God factor has a lot to say, whether they like it or not. Psalms 62:11 says:

"God has spoken plainly, and I have heard it many times; power,

oh God belongs to you"(NLT).

"God hath spoken once, twice have I heard this, that power belongs

unto God"(KJV).

Ultimately, all power on earth and in heaven absolutely belongs to God. Whether humans choose to go by the genuine route to it or otherwise, the God factor is the center of all; only the genuine path to this lasts. If a man gets result through cunningness, the truth is that, that result is a funeral in disguise for his entirety. Therefore tread the right path for getting result. Psalms 75:78 says:

"For exaltation comes neither from the east nor the west nor from the

south. But God is the judge. He puts down one and exalts another" (ESV).

God factor is the system for rising. He who knows the way is ready for the top. God is a top personality, and he who associates sincerely with the top personality is signed already for a lifting. Gaining excellent result is by default dependent on God factor, no short cut.

A run from God factor is a step towards the grave of obscurity

Men who trivialize the God factor are always knocked down by the hurdles of life. Let's see an instance of a farmland where the plants are not really doing well, the moment fertilizer is added to the land, what do you think would happen to those plants? Super growth will be the end of it surely; so also is it for every man that beckons on the God factor. A life may be worthless now, without relevance, even though such life have been striving just to get something done, but it looks as if all his effort proves abortive. The moment he realizes and beckon on the God factor to take over, his life will surely turn around. God factor is the boost for your performance.

For every excellent performance you see around you, try to probe them. You will discover that the God factor is the basis of those engagements that turned out to be marvelous. Consider millionaires, billionaires and relevant men of our days, without mincing words when you interview them all, they all have or they will accredit their successes to the God factor.

God factor simply means the involvement of God

Finally on God's factor in this chapter, Psalms 127:1 says:

"Except the Lord build the house, they labour in vain that build it;

except the Lord keep the city, the watchman waketh but in vain"(KJV).

God the creator, the owner of the universe and the substances therein is fully involved in your engagement. You may be participating in fruitless labour, why not turn to him today so that your engagement in life will matter when the rank of successful men are called.

CHAPTER FIVE

THE FORCE OF FAITH (THE BELIEF SYSTEM)

The Merriam Webster dictionary defines faith to be:

"Something that is believed especially with strong conviction".

"Without question"

And also:

"A state or habit of mind in which trust or confidence is placed

in some person or thing".

"Something that is accepted or considered to be true or held as an opinion".

The Merriam Webster dictionary upholds that the synonym for faith is belief; this means that they can be used interchangeably. I hope you have gotten the meaning of belief well enough now. Before we move on, let us consider one more definition of belief.

The belief of a man or a personality denotes the mental acceptance of a claim that is likely to be true. It is the trust in the reality that something exists. This kind of action occurs when a man has by his own reasoning tried comprehending a claim and has adduced his proofs.

Having defined belief, it is expedient that you know that belief is a system on its own accord that has a strong grip on humanity. This strong grip is evidenced by the daily dispositions of men; their actions, reactions, inactions, and so on. The words, actions,

habits, values, responses, and thought pattern of a man all have their foundation based on the belief that he has over the years gathered and still accumulating. Whenever you see a man speak, he is speaking from his belief system. So also whenever you speak or act, you are acting out your beliefs.

You may begin to wonder why your beliefs control you. As said earlier, belief is a state of mind that holds an opinion or claim to be true with or without questioning. Come to think of it, how many claims or opinions have you accepted to be true with or without questioning? They are definitely numerous. Why are they so numerous? It is because you interact daily with numerous spheres of life: religion, education, art and entertainment, politics, families and so on. Amazingly, what actually makes up the disposition of a man to these spheres of life is the experience that comes his way in his interaction with them. Your interaction brings experiences. By experience, you then conclude a thing to be true or false. The numerals of these experiences whether true or false to you builds up a system in you to determine your dispositions to issues of life.

Beliefs are riches and details of a personality

The experiences gathered in every of your interaction within the earth and societal system denotes the riches and details embedded in your personality. You don't exist in isolation but in association, and by that association right from childhood, you have interacted with so many elements of the society (life) that are responsible for the personality building. The elements of life that build up personality are the social, religious, cultural, political, family relationship, et ce tera. Consciously or unconsciously, these elements have their deposit in you. No matter how minimal they are, note that an iota of them is an explosive in disguise.

Beliefs are functioning wheels

I am sure you know what a computer system is. What makes up a computer system is not the well packaged case you see, the computer is embedded with so many parts that are responsible for its function. Without these parts the computer may not be complete because they necessitate its function. Parts like mouse, keyboard, and monitor and so on are all the makeup of a computer system. So also, you are made up of some beliefs that necessitate your function.

Beliefs give landing

Beliefs are the causation agent for the lot of a man when it comes to self-acquired pattern of results. Beliefs are not just laid up in a man for nothing sake; they are there for germane functions. They enhance the relay of life happenings bit by bit until that man lands in a destination. Beliefs determine the structure of a man's life.

Your beliefs become your thoughts

Your thoughts become your words

Your words become your actions

Your actions become your values

Your values become your identity. M.K Gandhi

Beliefs structure your life and your destination. A good belief leads to a good thought pattern that would be epitomized by words and good actions that will build up your values and eventually gives you an outcome that is better. A wrong belief will definitely lead to a wrong outcome in life.

Belief patterns your outcome

The external circumstances of a man will not have a turn-around unless there is a change from within. The within is the control remote for the without. The testaments of whatever a man has inside of him are the happenings around his life. Your belief system saturates the space around you. Whenever a man lays hand on a particular assignment, the beliefs within, that is the mindset about that assignment is the determinant of the outcome. Manufacturing of your outcome as a performer is captured within the factory of your mind. Your mind is a factory with different workers/tools which are the beliefs. Let us take for instance the production of a particular product. In the production process, the prospective product passes through different section within the factory. Every section has its own quota to contribute to the better production and appearance of the product. The various touches of the different sections within the factory have a lot to tell on the product. If the touches are wrong, it definitely means that the outcome of the product will be defective.

Belief touches your product(s)

The various touches are the activities or influence of the different sections which are the beliefs within the mind which we referred to as factory. If you are student, your mind and the belief therein have a lot to say whether you will pass an examination or not, notwithstanding the fact that you have taken hours to read and study hard.

Beliefs are game changers

There is this common scenario that motivational speakers do paint for us which is:

The difference(s) between a gate keeper and a manager is their mindset. They do say that if the gate keeper is given the opportunity to serve as the manager and also the manager is given the opportunity to serve as the gate keeper, it is possible that the gate keeper (formerly the manager) will over time turn out to be a successful and fulfilled man once again with evidences of right engagement, and the new manager (formerly the gate keeper) will ruin the company over time, because their mindset would always determine the circumstances and happenings around them. They say, it is until the gate keeper decides in his mind that he is worth something more than what he is, that is when he will improve in his living.

Settlings of the mind settle ranks

Mindset means the set of the mind. Set here refers to organized pattern of things or claims that is belief. Your mind is the building that houses these organized patterns. What a building houses determines its value. What do you expect of a building built with gold and glass and loaded with expensive goods on a particular street? It will always be ranked to be the first on that street. Other houses made with bricks and stocked with some mere goods would always compete with themselves seeking relevance. Your beliefs are the sets of your mind. It is what you permit in your mind that determines your rank. Your beliefs build up your personality.

The world we live in today that seems to be insane is as a result of wrong belief system and contradicting ones. Humans are the inhabitants of the world and their beliefs are the systems of daily interaction; responses, advices, doings and so on. The mentally ill and healthy people we have encounter with daily are all made up from belief system. The world has so many beliefs to offer a man. As earlier said, you don't exist in isolation but association, so therefore the imprints of beliefs are made necessitated by daily interaction.

Let us briefly delve into the understanding about these societal limitation beliefs that a performer has to understand and navigate through successfully.

Dare (challenge) the dare and be the dear

When it comes to your engagement in life and the results you are getting, can you at this time probe the mentality or belief responsible for the actions you engage in, in a bit to get result?

Many have been brainwashed by so many beliefs that, you dare not try to do something in a particular format or else something else will happen. The word 'you dare not' is often told by the society to any man seeking to get something done in a different manner. It is not self alone that will threaten you with 'you dare not', but every societal factor around you especially in a discouraging and frustrating setting. The societal factors here refer to the patterns obtainable in the society. The society has consented to some patterns that must be conformed with. The societal format always set limitations and pedestals at which the inhabitants must operate. Imagine a society that is filled with small businesses, and no eyes is opened to see beyond that there is more to small scale which is big scale. If any man tries to leave the realm of small scale business to the limelight of big scale, the people around him would always be ready to discourage him. They could give him several reasons why big scale business won't work for him. They will tell him that the small scale business is the pattern of their fathers for them.

Also, imagine a student in a university studying a particular course. Nobody has ever attained first class honors in that department of his. He then makes up his mind to pursue first class honors. If he dares to start the journey for this task, friends will surely come around and begin to inject different stories of brilliant students who have also attempted to achieve the un-achievable, but were knocked down by so many factors.

During my initial weeks spent as a four hundred student of the university, I met a fresher (an hundred level student) when we went on a fresher's catch them young. In our first interaction, I observed something worthwhile but scarce among fresh students. She belongs to a particular department in the university that we all know to be a department that never allows students get desired results and even make them spill over if possible. You could say wickedness or something else is the feature of that department. When I asked for her department, she told me and I showed a kind of reaction and she responded by telling me that she had heard a lot about the department from her senior colleagues and other students and that she was not bothered about the past and recent happenings in the department. She told me firmly that she can't be part of that pathetic story. Anybody could have said what she said, but what touched me was her disposition to the matter of departmental failure. You need to see her reaction and words. I was amazed at her belief.

Conformity to generality is a burial in disguise

Come on friend, why not think and try to do something else beyond the pattern and rule of the society by engaging the unused format you were warned not to try, see if you won't get that strange and amazing result. Listen, strange results belong to strange men. Who are these strange men? Strange men are those who have stepped out of the generality of beliefs and patterns to the limelight of uniqueness.

Many at times have by reason of fear of the uncertain limit themselves on the platform of performance. Many have seen men of old (elders) involved in tasks and stopped at a particular point and because of this; they never try to do or go beyond what the elders have done. They handicap themselves with the limits of those elders, and they fearfully stop where the elders stopped and begin to live in the jurisdiction of limitation of their belief system. Get this friend, your own category is not theirs, your destination is not

theirs, everyone has his own race to run. Miles are different, strength are not the same and the medals are not in the same class. Sizes of men are different therefore their space for occupation will be different. Why then do you want to live your life based on comparison with other people's opinions and achievement, your race is different, therefore run with purposeful and productive mentality.

Yes, I know you have resources, you are loaded but why not check out your true personality and shun off those wrong beliefs that are in your mind because by default, they have the capacity to limit you and your potentials unconsciously and consciously.

Change of belief is change of identity

You can't run away from acquiring beliefs because you can't decide that you don't want to belong to any society. How then can you deal with beliefs? You acquire both good and bad beliefs in the society but as a man who is seeking amazing results in every engagement of his, embrace the good beliefs and make something worthwhile with it. You may want to ask, how then do I deal with bad belief system that seems to have engrossed my entirety and weakened my performance and outcome in life?

So many prepositions have been made on dealing with wrong belief system. Here I will be bringing to your awareness just four (4) steps to help you break loose from those wrong beliefs. Get on set and let's roll.

Awareness

Having the knowledge that you are loaded with wrong beliefs is the first step to discarding them. He who is informed is reformed if he only he can accept the other steps that follow. Information is like a key to a door. When you are aware that you are locked up in the jurisdiction of wrong beliefs, the next thing that crosses your mind is how you would get out. That information is the key to get out of the room of wrong beliefs.

Locate the source

Everything on earth has its own source. Kerosene, gasoline, and other products are all produces of crude oil. In fact crude oil as a mineral resource has its own source. Produces like papers, wool, planks, furniture, and others have plants as their source.

If you are locked up in wrong belief room, there is always a door out. That door is the passage unto the right belief system.

After you have located the exact societal factor responsible for the belief, let the belief know that you are aware of the cage you are in. Insert that information into the belief. Meaning insert your key into the lock fixed on the door.

Dissolve the perspectives and bond

Having the information (key) and locating the source is not enough. Don't stop there; use that key in your hand to un-whine the settings within the lock fixed on the door. This means that you are to dismantle the bond that holds together those wrong belief systems, dismantle the system.

Install and embrace the breeze of new beliefs

When you un-whine the locked settings, it will definitely be unlocked. Meaning that, you would be getting out of that door to a new phase. Getting to this new phase is your landing in a new breeze and atmosphere of good belief system.

Friend, having unveiled the first and second variable of our equation in our ongoing performance equation, fasten your seatbelt as we explore the next variable in the subsequent chapter.

CHAPTER SIX

THE C^2

Here the C^2 means the bond of commitment and collaboration for every being seeking to get desired results. We shall consider the two factors in this chapter one after the other.

COMMITMENT

Various dictionaries and scholars have defined this term over centuries with different words. For better understanding and clear foundation for this concept, let us briefly consider some of these definitions.

Commitment means allegiance, loyalty, and dedication. It means the traits of sincerity and the steadfast fixity of purpose. It is an act of binding oneself to a course of action.

Let's now get on set on commitment as regards to a performer's life journey.

You can't put something on nothing and then expect it to stand. You can't be committed to nothing and then expect something tangible to come forth. It can never happen. Les Brown said "you need to make a commitment and once you make it, then life will give you some answers". Hey friend, after you have gotten acquainted with the God factor, and your belief system has been set aright, staying on course means the required commitment on that assignment. In the pursuit of life, whoever truly desire to get something worthwhile, must be willing to give in his time, resources and everything within him to that matter.

Commitment is an act

Nothing moves without a propellant, nothing is just a by-product. In fact, that by-product is a result of an action. Can a product produce itself? No, definitely something have to be done on the raw materials. If by any chance in the production of a particular product, a section where the product is to pass through refuse to do the needful on that product, the outcome could be disheartening. The product of a man's life could be disheartening if the necessary attention is not fully paid. Before raw gold can be turned into a refined one, the workman has to be dedicated to the refining processes. Actions produce, therefore commitment being an act produces too.

Commitment is a pattern of enrollment for enthronement

Nothing gives better drive for result than commitment. Staying on course is getting ready for the products in the production belly. A committed man is a man who is by implication enthroning himself without his conscience. Commitment prepares a man for the throne or top places. A man who seems to be committed to a particular course is unconsciously bidding for a greater course. The bible says that he who is committed and faithful to a little course shall be given a greater task. Commitment prepares a man for greater places. I have cited the instance of David (the little shepherd boy in the holy book - Bible), he was dedicated to keeping and tendering the flock of his father. To his other brothers and the society, he was presumed to be an irrelevant personality sent into the bush to cater for flock. Honestly friend, the separation of David from his family and giving him flock to look after in the bush is enough to make him think he has been rejected and neglected by the society and family. In fact when the issue of anointing a king came up, he was not remembered at the first instance as relevant or qualified for the kingly position, even though he carried the title of a son (God directed Samuel to anoint

the king among the sons of Jesse). Get this, David understood God factor, he had a godly belief system and he remained committed to the assignment of flock tendering. He chose to be a committed leader of his father's animals. He was innocently doing that but amazingly God was preparing him for greater glory. He was committed as a shepherd boy therefore he gained the license for kingship.

You can also ponder on the story of Joseph (the favorite son of his father that was turned to a prisoner). He passed through a lot of life hurdles but you know what?, he understood God factor, his belief system was an amazing one and he remained committed in all the assignments that was given to him and he finally made it to the palace.

Commitment dashes options

David and Joseph (characters in the bible) had options to give in to their various situations but they never did. As said earlier, commitment is an act of giving all. Men who are committed block out every escape route that appears to them as options to escape their training. The pathway to result is not nice or rosy therefore they choose to sustain the scars so that their stories can be worthy. Every attainment without scars is questionable. Some define commitment to be dedication, yes, that is true, but do you know that the term 'dedication' is weighty than casual men think of it? The path of commitment is not meant for the casual men. To be casual is to be normal, normality flows with ease and comfort. Commitment is not a route for the comfortable and complacent ones because it is intense self-spending. It is a conquering weapon for victory. Can a military officer be at the war front and begin to show lackadaisical attitude? No, because his life could be at stake. Life is committed to throwing a lot at you, so therefore you must be committed to throwing back at life what it deserves. If not, life would knock you down.

Productivity is never an accident

High flyers know that the sense of commitment is not just a matter of interest but an urgency of doing. They understand that commitment is a brick necessary for the foundation of any accomplishment that a man can ever get. Desires of the heart are not fully welcomed on the field of commitment but the doings and intense doing of them. Desires don't equate the grade of your life but the outcome of those desires. The quality of your life is a proof of whatever you have committed your life to. If an athlete has been committed to a sport over the years, evidently the grade and quality of his life will surely evolved from the sport parlance. If you have over the years committed your resources towards excellence in your assignment, then your excellent outcome will be undeniable. To be honest with you, most personalities you see around you that seem as if they have failed in one way or the other could be jars of treasures. What I mean by that is that they are loaded with treasures (desires) but ignorantly failed because they joked away the potency of commitment to one's desires and goals. Life is a choice, so also the content therein, you can choose to be committed or not, it is left to you. Ultimately, your outcome is proof of your commitment. An adage says *"if wishes were horses, beggars will ride"*. Definitely they will ride, but unfortunately wishes are not horses, they require intense dedication and work to make their outcomes ride-able. Motivation can ignite but commitment is what keeps it going.

Commitment is a performance transformer

As a man that desires to achieve results, stay glued to dedication because it is a journey for later revealing. Don't give up on your desired results; though the route is rugged, the roughness is for your greatness. An object in production machine seems not to be

attractive or smooth when it is being processed but the end product is always attractive and useful. It is because you are going to be useful that is why your processing is taking a lot of time and effort. Stay on course because your depth depends on it. Commitment deepens your root, it broadens your root and it extends your tentacle without your conscious consent. Get this, no dedication; no depth for you; if you lack depth you lack longevity. You are in a preparation mode, don't alter your mode and rush for unripe appearance. Get the necessary nutrient for your stature. If you run out of preparation room, you would end up in condemnation and regret room. Keep on practicing the essentials knowing full well that you will appear someday in the limelight. The limelight is meant for the prepared, commitment is the preparer.

If you have all the resources on the earth and you invest them, do you know that failure await you if you don't take your time to be committed to its running (seeing to how the resources are working daily and the necessaries to be done by the reason of your commitment and observation), even though the resources are great in potentials. Nothing runs on nothing rather something runs on something. If your engagement and investment can't run on your commitment's wings, then don't be shocked when the hurdles of the race involved hook down your investment without hope for survival. Note, whether you agree or not, the percentage your commitment weighs is what will befall your outcome (check out the men of relevance). What you are not committed to can't yield you any result. So therefore be committed to your life and all that pertain to it and you shall see the result thereafter.

You may desire to know some biblical proofs aside the David and Joseph's story illustrated earlier. Then let's examine these biblical extract.

Habakkuk 2:2-3 says:

"And the lord answered me and said, write the vision and make it plain upon tables, that he may run that readeth it. For the vision is yet for an appointed time, and it hastens to the end(fulfillment); it will not deceive or disappoint. Though it tarry, wait (earnestly) for it, because it will surely come; it will not be behindhand on its appointed day"(KJV).

Philippians 3:13-14 says:

"No, dear brothers and sisters, I'm still not all I should be, but I'm focusing all my energies on this one thing. Forgetting the part and looking forward to what lies ahead, I strain to reach the end of the race and receive the prize for which……."(NLT).

You can also check out Hebrews 2:1-2.

From the discussion we have on commitment and the biblical extracts, let us see how a man can build up and sustain commitment on his assignment for better outcome. Here are my five strategies to guide you:

Goals

We have discussed much on this in the chapter two but I want you to please take note of these attributes that must be present in any goal you might be setting up for yourself.

Make sure your goals are relevant, meaningful, time based, specific and they are achievable.

Be convinced

In every one of your engagements, it is essential that you are certain of which step to take and course of actions to follow through to the end.

Stay focused

The seasoning of commitment is focus, in fact some people often say they are the same. The paramount point is that you should aim at something. Sight and walk in a direction. If it is a direction that is meant for you, follow through.

Develop habits of champions

Champions are made, nobody is born a Mr know it all. If you truly desire laudable results, acquire the habits of men, which have helped them attain greatness. Seek out the ancient codes and make use of them.

Be accountable to yourself

Self deceit is self defeat. The moment you begin to patch up messes for yourself without recourse to genuine change, you are headed towards defeat. It is therefore expedient that in all your daily activities, be sincere with yourself. If it is book recording that can help you, please do.

COLLABORATION

A *quote says "If you want to go fast, go alone, if you want to go far, go together".*

The power of depth that a man must possess in the face of life storms cannot be underestimated.

Dictionaries, organizations, consultants and even scholars have over years defined the term 'collaboration'. Collaboration is the workings of some group of people. It means to work together with others so as to achieve a common goal, be it voluntarily or consensually. From the above definition, it is important that we pay attention to the stream of words:

Some group of people;

Working together;

To achieve a common goal.

The whole essence of collaboration is for some people to come together, work, and achieve a common goal.

Yes, you have a mission to deliver but without doubt, do you know that your mission can only gain enhancement for fulfillment when it receives associates? The power of associates is weighty. Let's consider the insurgency period of a country. The head of the country is expected to take action because he was elected for the protection of the citizens, obviously he can't do it alone. He will definitely need to appoint ministers and officials that will serve as instruments for the smooth running of the government. We can't expect

the president to go to the war front to face the enemies; he will rather send the Chief of Army staff. The Chief of Army also can't do it alone; he will need other military officers alongside him. Then we can say that by this action, victory is in view for the country, because battalion of soldiers would be ready for the war in case of any infringement on their territorial integrity.

So also is it with an individual who desires good results in his enterprise. Men are well of resources and whether you like it or not, some of the resources needed for your mission are not embedded in you; they are with other men. You don't live in isolation but association. Victory in isolation can be very hard to get but the power of association can serve as magnet for it. Even the holy book in Ephesians 4 agrees that different men are gifted with gifts of the spirit and that these men are all working for the same goal within the same body which is the edification of the body and glorification of Christ.

Collaboration births sight addition

We are familiar with the quote *"Two heads are better than one"*. Whenever two or more people come together, there is always a doubling of sight. As a result oriented person, if you meet another result oriented fellow, then the exploit is set in full force. Imagine you have 40% insight about the vision and strategies for getting your mission and fortunately you meet someone who has 40% too, trust me if both of you pool resources together, definitely you are heading towards something amazing. The book of Proverbs 27:17 says:

"Iron sharpeneth iron; so a man sharpeneth the countenance of his friend"(KJV).

So also Ecclesiastes 4:9 says:

"Two are better than one; because they have a good reward for their labour" (KJV).

You can only gain more height only when you choose to stand on an object that adds to your height. Men at times are ladders and steps; your daily interaction with humans is opportunity loaded if only you can harness it. Nobody has the sight of it all, you only see further by standing on the shoulders of others.

Differences are beauty paints

Have you ever see the beautiful and excellent performance of an orchestra before? The orchestra comprises different instrumentalists playing out their different parts and ultimately working for a common goal which is the beautiful rendering of music. Men have differences and these differences are the paints for the wall of your relationships so that the beauty can reflect harmoniously. Life hurdles vary in sizes, shapes, format, colour and so on, so also men are different in sizes, shapes, make up and colour. When life throws you a sized hurdle, a sized man-relationship can help you scale through unhurt. When life throws you a mental stone, a mentally capable and experienced man-relationship has its role to be played. No relationship is a waste, if it is not saying something today; it will surely say it later. It takes two flints to generate a spark. An ocean comprises of drops of water. No vehicle can drive itself except the driver is in charge. Men are for complement; so also every content of the earth is meant to be complemented. Therefore embrace the complement so that you can be a step ahead. Associate with men of the same mission so that your mission can gain enhancement for performance.

"Alone we can do so little, together we can do so much" -Helen Keller.

You might think that you can do it alone, but let me announce to you that all men have their own quota to render. Among the amazing benefits received on the parlance of associate are:

There are times when you would have exhausted all the weapons at your disposal in battling with the problem at hand, but the moment you set yourself rightly with associates; you are exposed to different tactics employed by different people to combat problems. Association is the wider sense that you have about how to engage your tools in dispatching the hurdles of your mission as a performer. Certainly you will get to that point where all that you know won't work for you and you will need fresh knowledge to carry on. This is where the power of association is useful.

The new knowledge that you gain helps you to build capacity and by that, you are adding value to yourself. He who acquires knowledge is building capacity and values. The holy book says that every day is uttering knowledge, this means that you are presented with knowledge daily and your interaction with the objects of this knowledge (inanimate and animate) is essential for survival on that your mission.

There are certain points where you would have exhausted all your strength and bank of encouragement but the presence of some men of the same mind will again boost your strength and encourage you to push forward.

We have explored the treasures of collaboration in the past few pages, it is also extremely important that you pay extra-ordinary attention to this association matter. This is because the law of association can either mar or make your life and your investments. I remember the story a senior friend shared with me about his university days. In his first year, he noticed his academic performance was very poor and disheartening. He decided to start a fresh relationship with the best students in his class and this he did in the following semester. When the examination was done and the results were released, he

passed excellently. This excellent performance continued till he graduated from the university with an excellent grade.

No man rises alone or fails by default, things; people; occurrences; are responsible for it. Rising and failing are all orchestrated by whatever you associate with. If you truly desire that your mission comes into reality and yield laudable results, pay rapt attention to whatever you choose to join forces with. Don't join forces with your enemies veiled in friendly clothing; they can abort your dreams.

After you have God factor in place, your belief system is set right and you are with the right set of influencers, what comes next? Check it out in the next chapter.

CHAPTER SEVEN

THE $_{R}$C: RIGHT CHANELLING

The last variable in unveiling our formulae is what I tag ‘C’ which stands for channeling. It is the variable dividing the variable of God factor and one’s commitment and collaboration considered in previous chapters.

The literal meaning of channel means passage. It is a way of getting information across to the other side. It also means a route that allows the flow of materials. A practical instance is that of a pipe that allows free flow of materials through it. Whenever a water corporation decides to make water available in a particular area, they will definitely lay pipes from the water source in that locality or from somewhere else to that desired place. The main point is that channels are used in relaying out information to the prospective reader or listener.

Accurate appropriator

When we talk about channeling in relation to getting out the best in your engagement, we are simply referring to the point that this factor is responsible for right appropriation of every of your engagement for result. Channels are appropriators; they determine the exact and adequate amount of materials that could pass through efficiently. Channels are in different sizes and definitely the materials that can pass through will be in sizes. You can’t make the radio perform the function of a television (visual) in delivering information, it can’t happen. The resources at your disposal help you determine the type of channel you need to use in getting or hearing what you desire. If you are only able to own a radio, then

that is all for you; if you are capable of owning a television set, that would be all for you; if you are able to own a smart phone too with data services for surfing the net, that could be an advantage to you too; the Smartphone can do the visual and audio information delivery. Your available resources determine the height and depth of your channel for desired results.

Wrong channels can burn off resources

You may be loaded with potentials, but do you know that wrong channeling of these potentials and resources can make them burnt offering in the passage of refining because that refining fire might not be meant for those resources. An instance is a situation where a man with a plastic bucket approaches a blacksmith, wanting to change the size/shape of his plastic bucket. The blacksmith vehemently antagonized this claiming that his refining fire is not meant for that kind of assignment. He advised him to return the bucket to the production company for that kind of assignment so that they can work on it. He failed to yield to the counsel of the blacksmith as regards the right passage to recycle the bucket. He then decided to set up fire like that of the blacksmith and he inserted the bucket into the fire but to his amazement, the plastic bucket melted and he was short of further tools for extracting the melted wax from the fire and reshape it. What a loss! It is good that your resources and potentials are super excellent, but friend, if they are not invested in the right channel they will end up as a waste.

Rightness vomits the accurate

If the ingredients for making of a particular kind of biscuit are put into a juice making machine, it won't produce the desired result. If the equipment for producing a liquid material is used for solid materials, it will lead to something else. Right reasoning on how to channel one's resources is essential because rightful pattern vomits right result and wrong pattern does otherwise. Yes, you may not know all things and that is why it is essential that you consult experts who are loaded with right counsel to give you right directives.

Channeling is aligning

To be well placed in life, you have to be rightly aligned in your doings. How can you align yourself and channel your resources well so that your result will be laudable? Let us explore these five insights that will surely be of help to you.

- ***Size the scope***

It is essential that you know the size and scope of whatever you want to invest your resources into. How deep is the container you want to pour in your resources, is it a container that will swallow up your resources and leave you in the bondage of debt without any hope of reimbursement and survival? It is extremely essential that you know the exact depth, length and breadth of whatever you want to invest your resources into. Imagine a man with a capital of #50,000 eyeing a business that requires a capital of #250,000. He decided to throw in his #50,000, where do you expect him to get the rest? Loan of course. Let's now say upon getting the loan, he invested the money but he lacks

the technical know-how required in running the business. Without much deceit friend, he has bitten more than his teeth can chew.

You have a size; investment lies in sizes; your resources are in sizes. Why not be conscious of these sizes so that you won't end up in a ditch?

- ***Weigh the available resources***

After you have known your size and the scope of the investment or assignment you intend to take up, it is essential that you weigh your available resources. Imagine a man with limited resources for his survival who ignorantly inputted his resources into a wrong channel thinking that it would yield results, what do you expect to be his lot?. The weighing of your resources gives you a directive as to how best to channel them. No doubt, if you invest in the right channel, you will get the right result but if you know your resources are limited, it is better to start in a small way when performing an assignment or investment. There is no crime in starting small. In fact, to start small is the foundation. Note that only the right channeling of limited resources can end in a big way. Judicious investment is eligibility for greater outcome.

- ***Think widely***

Broadening is an exposure. As a man with resources seeking to invest, it is expedient that you think beyond the box. You have to think on the possible positive and negative yields that could come forth if the resources are invested in a particular way. As you are concerned about the positive yields, don't ignore the possible negative outcome. It is important for you to check for any ingredient that can lead to a negative outcome and throw them into the bin. He who thinks holistically is a man of the whole and control.

Holistic thinking set you as the controller of the affair. Thinking and persistent meditation gives you information about whatever could be the course of the matter at hand. The information gained helps you to channel your resources well.

- ***Probe the timing***

Everything in life has its existence and activities in the frame of time. Your life span is not an everlasting one. You have goals in life and you desire to see those goals come into fulfillment one after the other. Therefore it is expedient that whatever you want to channel your resources into to achieve those goals must be the ones that will roll out your outcomes to you in your life time. You are living off the investment of the past today and definitely you will live off the investment of today in the future. It is important you plan your investment and make them time yielding.

- ***Launch out***

When you have considered the scope of that engagement or investment, the weight of your available resource, the thoughtful concern and timing, you can launch out your resources and then expect it to yield results.

Solving the equation

As an excellent and extraordinary performer:

- The force of faith is the belief system that must be set aright.
- There must be an action and a sense of commitment to your assignment.
- You can't do it alone; you must employ the services of men.
- When the belief system is right and the committal for a goal is coupled with it collaboration, the right channel gives it a casual or natural balance.
- Beyond the casual balance is the G factor which is God.
- When you have balanced things up within you as a performer, the catalyst for greater and supernatural level of balance in life endeavor is the God factor.

Literally engaging the rule of *BODMAS:*

- Belief system is to be added to commitment and collaboration
  $\mathbf{FoF + C^2}$

- The sum addition of belief system and commitment coupled with collaboration are to be divided by right channeling.

$$\frac{\mathbf{FoF + C^2}}{\mathbf{_RC}}$$

- The result gotten above is to be multiplied with the G factor that is God factor.

  G ×THE GOTTEN RESULT

  The end result of the internal workings must all bounce back on the God factor to gain final and sustainable balance.

- When all bounces back on the God factor, then performance is the supernatural final and sustainable balance result thereof.

= P

Finally friend, having read through this book I believe you should be warming up now for a brilliant performance. Everyone on earth desires a better and laudable result, but do you know that in the real sense, it is not everyone that is ready for the desired results.

Desires are good, but readiness of all responses and intense labor is essential.

Are you ready to leave the realm of mere desires and wishes to get ready for your performance?

Your world is awaiting your manifestation

It is time to get on set fully

Launch out!!!

PART 111

CHAPTER EIGHT

PERFORMANCE QUOTES

1. Absorb what is useful, discard what is not, add what is uniquely your own. – Bruce Lee
2. The best way to predict the future is to create it. – Peter Drucker
3. I learned that courage was not the absence of fear, but the triumph over it. The brave man is not he who does not feel afraid, but he who conquers that fear. – Nelson Mandela
4. It is not the strongest of the species that survive, nor the most intelligent, but the one most responsive to change – Charles Darwin
5. If we practice being spectacular long enough, spectacular will become our way of being. – Robin Sharma
6. The entrepreneur always searches for change, responds to it, and exploits it as an opportunity. – Peter Drucker
7. When people are financially invested, they want a return; when people are emotionally invested, they want to contribute. – Simon Sinek
8. The critical ingredient is getting off your butt and doing something, it's as simple as that. A lot of people have ideas, but there are few who decide to do something about them now; not tomorrow; not next week; but today. The true entrepreneur is a doer, not a dreamer. – Nolan Bushnell
9. Where focus goes, energy flows. – Tony Robbins
10. Leadership is a potent combination of strategy and character. If you must be without one, be without the strategy. – Norman Schwarzkopf
11. Our greatest glory is not in never failing, but in getting up every time we do. – Confucius
12. The golden rule for every business man is this: Put yourself in your customer's place. – Orison SwettMarden
13. Success is blocked by concentrating on it and planning for it… Success won't come out while you're watching. – Tennessee Williams
14. Your most unhappy customers are your greatest source of learning. – Bill Gates

15. A leader is best when people barely know he exists, when his work is done, his aim fulfilled, they will say: we did it ourselves. – Lao Tzu
16. The important thing is not being afraid to take a chance. Remember, the greatest failure is to not try. – Debbi Fields
17. Business opportunities are like buses, there's always another one coming. – Richard Branson
18. Empty your mind, be formless shapeless, be like water. If you put water into a cup, it becomes the cup. You put water into a bottle and it becomes the bottle. You put it in a teapot, it becomes the teapot . Now, water can flow or it can crash. – Bruce Lee
19. What we fear doing most is usually what we most need to do. –Tim Ferris
20. Leadership is doing what is right when no one is watching. – George Van Valkenburg
21. Live daringly, boldly, fearlessly.Taste the relish to be found in competition in having put forth the best within you. –Henry J Kaiser
22. In all realms of life, it takes courage to stretch your limits, express your power, and fulfill your potentials. It's no different in the financial realm. –Suze Orman
23. Your excuses are just the lies your fears have sold you. –Robin Sharma
24. The expectations of life depend upon diligence; the mechanic that would perfect his work must first sharpen his tools. –Confucius
25. Hire character; train skill. – Peter Schutz
26. The first rule of any technology used in a business is that automation applied to an efficient operation will magnify the efficiency. The second is that automation applied to an inefficient operation will magnify the inefficiency. --- Bill Gates
27. Surviving a failure gives you more self-confidence. Failures are great learning tools. –Jeffrey Immelt
28. Don't die with your music still inside you. Listen to your intuitive inner voice and find what passion stirs your soul. –Wayne Dyer
29. People are definitely a company's greatest asset. It doesn't make any difference whether the product is a car or cosmetics. A company is only as good as the people it keeps. –Mary Kay Ash
30. Be the change you wish to see in the world. –Mahatma Gandhi
31. If you are not willing to learn, no one can help you. If you are determined to learn, no one can stop you. – Zig Ziglar
32. Where there is an open mind, there will always be a frontier. –Charles F Kettering
33. Whether you think you can or whether you think you can't, you're right! –Henry Ford
34. You must either modify your dreams or magnify your skills. –Jim Rohn
35. Who likes not his business, his business likes not him. –William Hazlitt
36. Give more than you take; that's how you win. –Gary Vaynerchuk

37. The new source of power is not money in the hands of a few, but information in the hands of many. –John Naisbitt
38. Obliterate 'I can't' from your vocabulary. –Gary Vaynerchuk
39. The man who will use his skill and constructive imagination to see how much he can give for a dollar, instead of how little he can give for a dollar, is bound to succeed. –Henry Ford
40. Average minds analyze, great minds execute. – Lewis Howes
41. It's through curiosity and looking at opportunities in new ways that we've always mapped our path. There's always an opportunity to make a difference. –Michael Dell
42. If you work just for money, you'll never make it, but if you love what you're doing and you always put the customer first, success will be yours. –Ray Kroc
43. Winners take time to relish their work, knowing that scaling the mountain is what makes the view from the top so exhilarating. –Denis WaitleyWaitley
44. Greatness is my passion, but vision is my obsession. A clear vision can unleash extraordinary, mindboggling power. –Lewis Howes
45. Follow your bliss and the universe will open doors where there were only walls. – Joseph Campbell
46. Motivation is the art of getting people to do what you want them to do because they want to do it. –Dwight D Eisenhower
47. The most serious mistakes are not being made as a result of wrong answers. The truly dangerous thing is asking the wrong question. –Peter Drucker
48. To succeed…, you need to find something to hold on to, something to motivate you, something to inspire you. –Tony Dorset
49. When you do more than you're paid for, eventually you'll be paid for more than you do. –Zig Ziglar
50. Setting goals is the first step in turning the invisible into the visible. –Wayne Dyer
51. Be a first - Judy Garland
52. I know the price of success: dedication, hard work and an unremitting devotion to the things you want to see happen. Frank Lloyd Wright
53. Everything depends upon execution; having just a vision is no solution. --- Stephen Sondheim
54. If anything is worth trying at all, it's worth trying at least 10 times. ---Art Linkletter
55. Being relaxed, at peace with yourself, confident, emotionally neutral, loose, and free-floating, these are the keys to successful performance in almost everything. --- Dr. Wayne W. Dyer
56. Life responds to deserve and not to need. It doesn't say, "If you need, you will reap", it says, "If you plant you will reap."The guys say, "I really need to reap."Then you really need to plant. ---Jim Rohn

57. Don't waste life in doubts and fears; spend yourself on the work before you, well assured that the right performance of this hour's duty will be the best preparation for the hours or ages that follow it. ---Ralph Waldo Emerson
58. When the right thing is understood, but one slackens his performance; then his attention will become commanded by the cares of the world, the deceitfulness of riches and the lust of other things. When these things come to dominate one's interest, his performance of the more important spiritual insights will fail. Belief without performance will never produce desired results. It is like planting seeds in your garden, watering the garden until they sprout, then failing to continue to water and weed thereafter. Likewise, a person caught by procrastination in the stony and thorny ground of mere belief, will never reap the fruits of his ideals. ---Loyd J. Ericson
59. If a man or woman is born ten years sooner or later, their whole aspect and performance shall be different. --- Johan Wolfgang Von Goethe
60. An acre of performance is worth a whole world of promise. --- William Dean Howells
61. It is our individual performances, no matter how humble our place in life may be, that will in the long run determine how well ordered the world may become. --- Paul C. Packer
62. You must learn to translate wisdom and strong feelings into labor. ---Jim Rohn
63. Be fanatics. When it comes to being and doing and dreaming the best, be maniacs. ---A.M. Rosenthal
64. The man who does not take pride in his own performance performs nothing in which to take pride. --- Thomas J. Watson
65. You are not here merely to make a living. You are here in order to enable the world to live more amply, with greater vision, with a finer spirit of hope and achievement. You are here to enrich the world, and you impoverish yourself if you forget the errand. ---Woodrow Wilson
66. I have yet to find the man, however exalted his station, who did not do better work and put forth greater effort under a spirit of approval than under a spirit of criticism. -----Charles Schwab
67. You must get good at one of two things; planting in the spring or begging in the fall. -----Jim Rohn
68. You don't concentrate on risks, you concentrate on results. No risk is too great to prevent the necessary job from getting done. --- Charles Yeager
69. What we think or what we believe is, in the end, is of little consequence. The only thing of consequence is what we do. ---John Ruskin
70. Don't lower your expectations to meet your performance. Raise your level of performance to meet your expectations. – Ralph Marston

71. Success is almost totally dependent upon drive and persistence. The extra energy required to make another effort or try another approach is the secret of winning. – Denis Waitley
72. An ounce of performance is worth pounds of promises. – Mae West
73. The true measure of the value of any business leader and manager is performance. – Brian Tracy
74. Champions keep playing until they get it right. – Billie Jean King
75. Be spectacularly great at what you do. Wear your passion on your sleeve and hold your heart in the palm of your hand, and work hard, really hard. – Robin Sharma
76. Nothing can stop the man with the right mental attitude from achieving his goal; nothing on earth can help the man with the wrong mental attitude. – Thomas Jefferson
77. What we think determines what happens to us, so if we want to change our lives, we need to change our minds. – Wayne Dyer
78. You don't get any medal for trying something, you get medals for results. – Bill Parcells
79. He who knows when he can fight and when he cannot, will be victorious. – Sun Tzu
80. There are two kinds of people, those who do the work and those who take the credit. Try to be in the first group; there is less competition there. – Indira Gandhi
81. Be a yardstick of quality. Some people aren't used to an environment where excellence is expected. – Steve Jobs
82. It's better to hang out with people better than you. Pick out associates whose behavior is better than yours and you'll drift in that direction. – Warren Buffett
83. He who would accomplish little must sacrifice little; he who would achieve much must sacrifice much; he who would attain highly must sacrifice greatly. – James Allen
84. The distance between number one and number two is always a constant. If you want to improve the organization, you have to improve yourself and the organization gets pulled up with you. – Indra Nooyi
85. To give anything less than your best, is to sacrifice the gift. – Steve Prefontaine
86. Leaders are made, they are not born. They are made by hard effort, which is the price which all of us must pay to achieve any goal that is worthwhile. – Vince Lombardi
87. If you believe in what you are doing, then let nothing hold you up in your work. Much of the best work of the world has been done against seeming impossibilities. The thing is to get the work done. – Dale Carnegie
88. Effective leadership is not about making speeches or being liked; leadership is defined by results not attributes. – Peter Drucker

89. What do you really believe makes a difference in the company?. For me it's really clear, it's about customers and employees, everything else follows. If you take care of your customers and you have motivated employees, everything else follows. – Anne M. Mulcahy
90. If you spend too much time thinking about a thing, you'll never get it done. – Bruce Lee
91. Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve. – Mary Kay Ash
92. Mastery is great, but even that is not enough. You have to be able to change course without a bead of sweat, or remorse. – Tom Peters
93. Optimism is the faith that leads to achievement. Nothing can be done without hope and confidence. – Helen Keller
94. Some people want it to happen, some wish it would happen, others make it happen. – Michael Jordan
95. The hardest person you will ever have to lead is yourself. – Bill George
96. Change is inevitable; progress is optional. – Wayne Dwyer
97. Remember that failure is an event, not a person. – Zig Ziglar
98. Let every man be respected as an individual and no man idolized. –Albert Einstein
99. The only limits are, as always, those of vision.–James Broughton
100. What you habitually think largely determines what you will ultimately become. – Bruce Lee

101. To think is easy. To act is difficult. To act as one thinks is the most difficult. – Johann Wolfgang Von Goeth

102. Nobody talks about entrepreneurship as survival, but that's exactly what it is and what nurtures creative thinking. Running that first shop taught me business is not financial science; it's about trading: buying and selling. – Anita Roddick

103. Life is found in the dance between your deepest desire and your greatest fear. – Wayne Dyer

104. None of us is as smart as all of us. – Ken Blanchard

105. To waken interest and kindle enthusiasm is the sure way to teach easily and successfully. – Tryon Edwards

106. When you're a manager, you work for your company. When you're a leader, your company works for you. –Stan Slap

107. I've always found that the speed of the boss is the speed of the team. – Lee Iacocca

108. Success is often achieved by those who don't know that failure is inevitable. – Coco Chanel

109. The fears we don't face become our limits. –Robin Sharma

110. The competitor to be feared is one who never bothers about you at all, but goes on making his own business better all the time. –Henry Ford

111. The good or ill of a man lies within his own will. –Epictetus

112. Sometimes when you innovate, you make mistakes. It is best to admit them quickly and get on with improving your other innovations. – Steve Jobs

113. You've got to say, I think that if I keep working at this and want it badly enough, I can have it it's called perseverance. – Lee Iacocca

114. The desire of knowledge, like the thirst for riches, increases ever with the acquisition of it. – Laurence Sterne

115. Leadership is the art of getting someone else to do something you want done because he wants to do it. – Dwight Eisenhower

115. If you did not look after today's business then you might as well forget about tomorrow. – Isaac Mophatlane

116. The great accomplishments of man have resulted from the transmission of ideas of enthusiasm. –Thomas J Watson

117. Transformation literally means going beyond your form. –Wayne Dyer

118. Yesterday's home runs don't win today's games. –Babe Ruth

119. The enemy of the truth is very often not the lie deliberate, contrived, and dishonest but the myth persistent, persuasive, and unrealistic. –John F Kennedy

120. A business has to be involving, it has to be fun, and it has to exercise your creative instincts. –Richard Branson

121. The secret of success is learning how to use pain and pleasure instead of having pain and pleasure use you. If you do that, you're in control of your life; if you don't, life controls you. –Wayne Dyer

122. A dream without goals is just a fantasy. –Lewis Howes

123. A total commitment is paramount to reaching the ultimate in performance. –Tim Flores

124. Your time is limited, so don't waste it living someone else's life. Don't be trapped by dogma which is living with the results of other people's thinking. Don't let the noise of others' opinions drown out your own inner voice. And most importantly, have the courage to follow your heart and intuition. They somehow already know what you truly want to become, everything else is secondary. –Steve Jobs

125. The important thing is to dare to dream big, then take action to make it come true. –Joe Girard

126. To think is easy; to act is hard but the hardest thing in the world is to act in accordance with your thinking. –Goethe

127. You will never plow a field if you only turn it over in your mind. –Irish Proverb

128. Some people want it to happen, some wish it would happen, others make it happen. –Michael Jordan

127. We must be willing to let go of the life we've planned, so as to have the life that is waiting for us. –Joseph Campbell

128. Prepare for every game like you just lost your last game. –Lon Kruger

129. Leaders are made, they are not born. They are made by hard effort, which is the price which all of us must pay to achieve any goal that is worthwhile. –Vince Lombardi

130. Everything depends upon execution; having just a vision is no solution. –Stephen Sondheim

131. The secret to achievement is getting started. The secret of getting started is breaking your complex overwhelming tasks into small manageable tasks, and then waste no time starting on the first one. –Mark Twain

132. Never mistake activity for achievement. –John Wooden

133. There are only three measurements that tell you nearly everything you need to know about your organization's overall performance: employee engagement, customer satisfaction, and cash flow It goes without saying that no company, small or large, can win over the long run without energized employees who believe in the mission and understand how to achieve it. – Jack Welch

134. There is something that is much more scarce, something rarer than ability. It is the ability to recognize ability. –Robert Half

135. Leadership is the ability to get people to do what they don't want to do and like it. –Harry Truman

136. Don’t let your ego get too close to your position so that if your position gets shot down, your ego doesn’t go with it. –Colin Powell

137. To be successful, innovation is not just about value creation, but value capture. –Jay Samit

138. An effective leader is also an effective listener. –Artika Tyner

139. When I hear people complaining about how hard life is, I always ask them, compared to what? –Sydney Justin Harris

140. Curious that we spend more time congratulating people who have succeeded than encouraging people who have not. – Neil deGrasse Tyson

141. When you prohibit failure, you kill innovation. –Dan Pallotta

142. In a battery, strive to maximize electrical potential. When mentoring, strive to maximize human potential. –Donald Sadoways

143. Leaders can let you fail and yet not let you be a failure. –Stanley McChrystal

144. The key to successful leadership today is influence, not authority. –Ken Blanchard

145. Strategy without tactics is the slowest route to victory. Tactics without strategy is the noise before defeat. –Sun Tzu

146. We are what we repeatedly do. Excellence, then, is not an act, but an habit. – Aristotle

147. Judgments prevent us from seeing the good that lies beyond appearances. – Wayne Dyer

148. Hope is not a strategy. Luck is not a factor. Fear is not an option. – James Cameron

149. I do not believe in a fate that falls on men however they act, but I believe in a fate that falls on men unless they act. -- G.K. Chesterton

150. Performance, and performance alone, dictates the predator in any food chain. -- SEAL TEAM

151. To aim is not enough, you must hit! . ----German Proverb

152. Slumps are like a soft bed. They’re easy to get into and hard to get out of. --- Johnny Bench

153. The mind searches, the soul calls. –Donny Epstein

154. What tests your patience is what can help you grow your patience. –Robin Sharma

155. Average people talk about people. Exceptional people discuss their dreams. –Robin Sharma

156. Be persistent. Your dreams are worth more than you know. –Brendon Burchard

157. Skills are cheap. Passion is priceless. –Gary Vaynerchuk

158. Opportunities to find deeper powers within ourselves come when life seems most challenging. –Joseph Campbell

159. Always treat your employees exactly as you want them to treat your best customers. –Stephen R Covey

160. If you believe it will work out, you'll see opportunities. If you believe it won't, you will see obstacles. –Wayne Dyer

161. When we quit thinking primarily about ourselves and our own self-preservation, we undergo a truly heroic transformation of consciousness. –Joseph Campbell

162. Quality questions create a quality life. Successful people ask better questions, and as a result, they get better answers. –Wayne Dyer

163. The black moment is the moment when the real message of transformation is going to come, at the darkest moment comes the light. –Joseph Campbell

164. Your biggest advantage is that you are hungrier than your competitor. –Gary Vaynerchuk

165. A hero is someone who has given his or her life to something bigger than oneself. –Joseph Campbell

166. If you are falling, dive. –Joseph Campbell

167. Doing what you love is the cornerstone of having abundance in your life. –Wayne Dyer

168. Your current conditions are echoes of your past choices. –Robin Sharma

169. The goal of life is to make your heartbeat match the beat of the universe, to match your nature with nature. –Joseph Campbell

170. Move out of your comfort zone. You can only grow if you are willing to feel awkward and uncomfortable when you try something new. –Brian Tracy

ABOUT THE BOOK

It is of no doubt that men engage themselves daily in one activity or the other, but it is quite unfortunate that the results gotten from it can't be compared to or justify the energy exerted in carrying out their assignment in life's engagement.
This book is centered on revealing the veiled formular of excellent performance in its chapters.
The book reveals
the ultimate formular and its working for every engagement of men so as to gain brilliant excellence.
In the book, you will get to know how differnt variables of life factors can be channeled to help dish out excellence.

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